



Research and Development of a Sustainability Model for Community & Small Commercial Media

Findings Presentation



Agenda

Project Objectives and Research Methodology

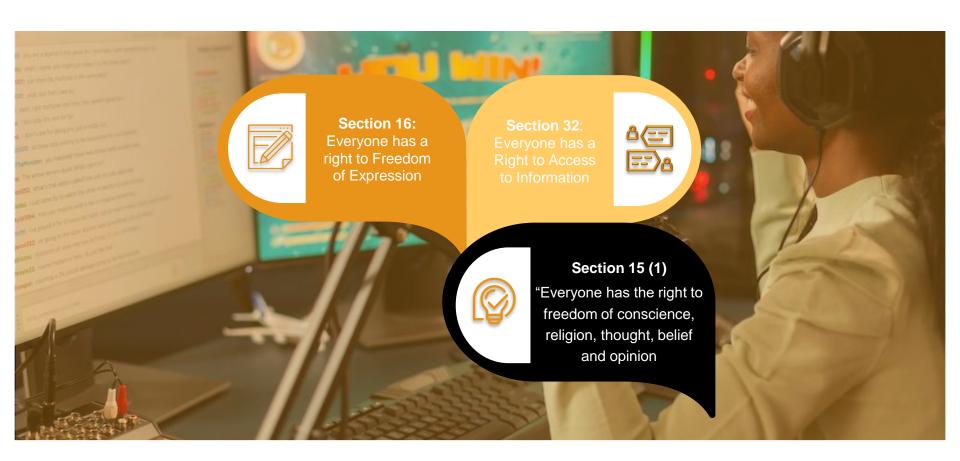
Overall Sustainability of the CSCM Sector

Key Findings and Recommendations

Questions

STRATEGIC OVERVIEW OF THE MDDA

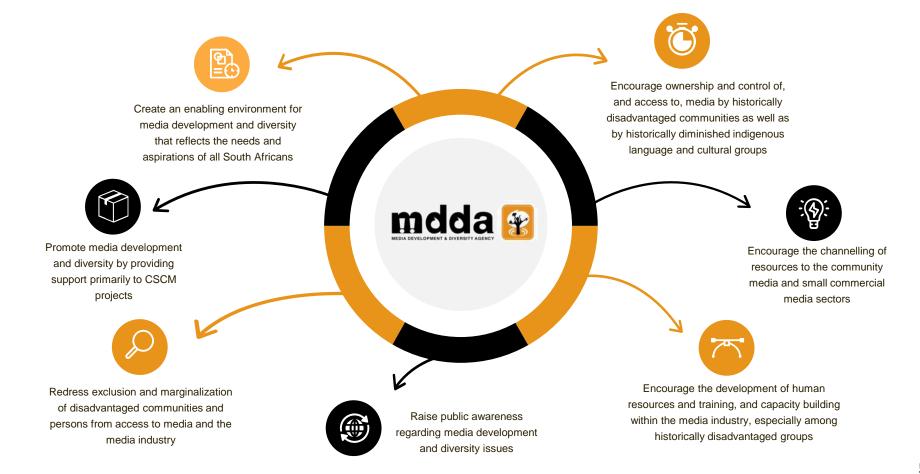




MDDA MANDATE









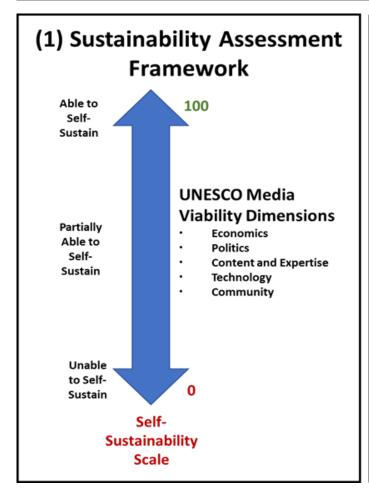
Project Objectives & Research Methodology



Objective and Approach



To develop a Sustainability Model for the CSCM sector in South Africa, which categorises the sector according to its ability to self-sustain, partially sustain; or inability to self-sustain for focused, responsive and proactive support.

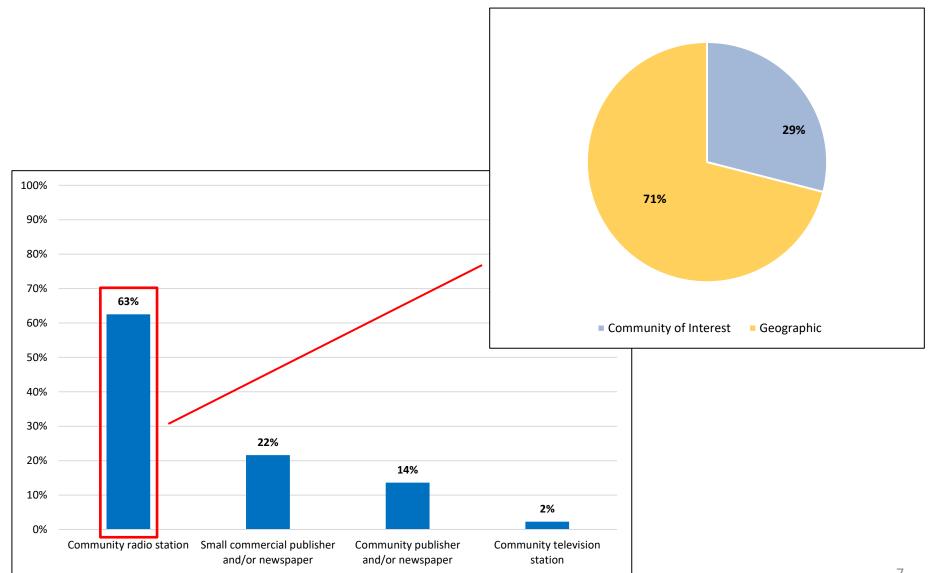






Respondent Demographics



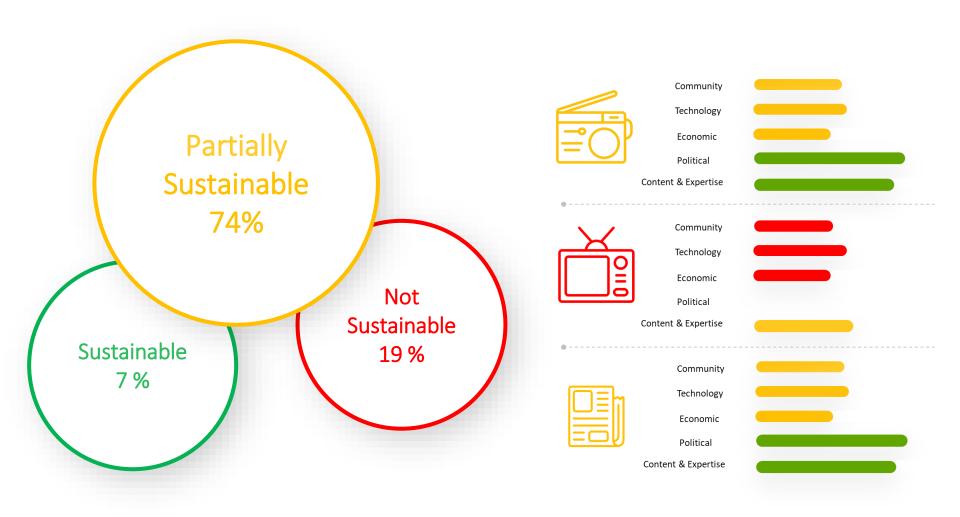




Overall Sustainability

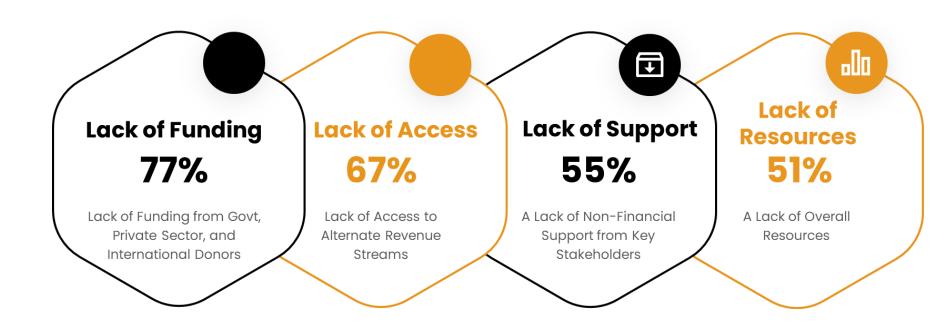






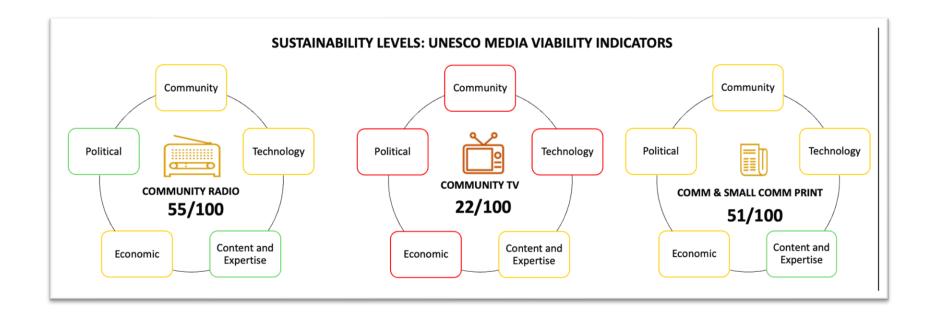


Challenges Affecting Sustainability



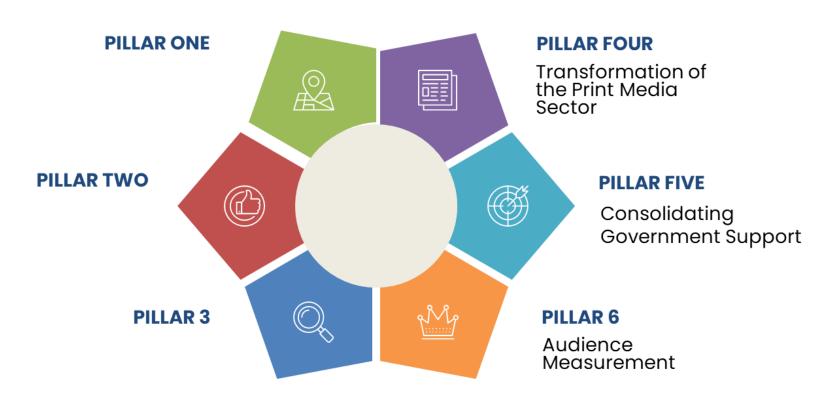








Strategic Thrust: 'Building a Resilient & Future-Forward Community & Small Commercial Media Sector'





Key Findings



Root Cause Analysis





Lack of support from key stakeholders



Insufficient revenue due to a lack of a secure revenue streams, or a lack of access to alternate sources of revenue



Lack of credibility



Lack of key skills



Improper governance

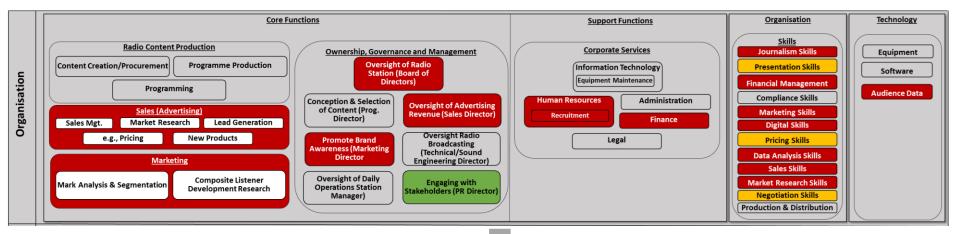
Legend

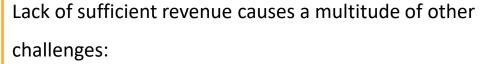
	Positive Practice
	Minor Challenge
	Major Challenge



Root Cause Analysis







- Inability to attract advertisers due to lack of skills and credibility (lack of detailed audience data)
- Lack of key skills and business functions due to inability to afford and retain skills staff
- Perception of "instability"



Recommendations



Sustainability Strategies



Provision of Shared Services through Shared Service Centers



Revenue Generation Strategies



Grant Funding

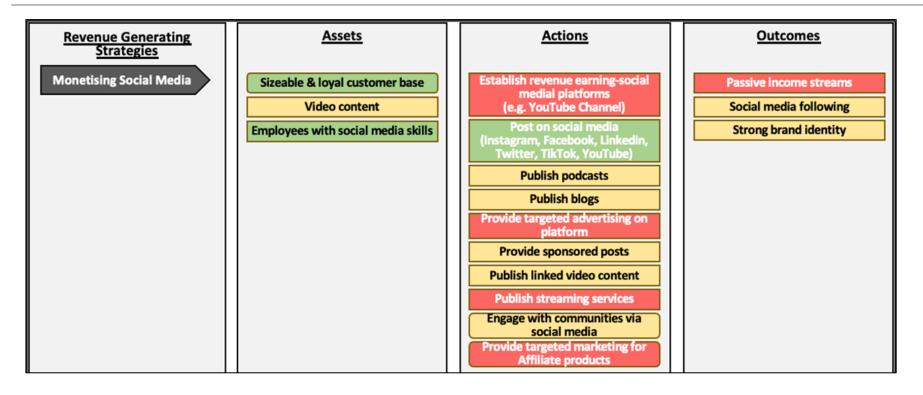


Explore possibility of Self-Transmission



Revenue Generation Strategies







Thank you!